

Kotak Credit Term Groupplan

Name of the client	XYZ Ltd
Membersize	1000 and future borrowers
Cover	Uniform Rs 2 Lacs
Group	employees-100% office staff
Loan Covered	Car Loan
Gender	All Males
Plan	Yearly renewable scheme covering outstanding principal of car loan
Average CTC	Rs 25,000 Per Month

Rates Suggested (Per Mille exclusive of service Tax)

Age Band	Total rate
18-35	1.2896
36-40	1.7537
41-45	2.7451
46-50	4.4291
51-55	7.2134